23rd AFA Int'l. Fertilizer Forum & Exhibition
Arab Fertilizer Producers Continue to Shine

31 January – 2 February 2017
Cairo - EGYPT
Semiramis Intercontinental Hotel

Sponsor and Exhibitor Profiles
Sponsor Profile
**Abu Qir Fertilizers Company (AFC)**

Tel: +2035603030 (chairman Office)  + 2035603042 (marketing Dept.)  
Fax: +2035603032 (chairman)  +2035603047 (marketing Dept.)  
E mail: Marketing@abuqir.com  Chairman@abuqir.com  
www.abuqir.com

AFC Abu Qir fertilizers co. was established in 1976 in which the public sector represents 88% of the company's capital. Abu Qir Fertilizers and Chemical Industries is a pioneering company in the field of production and marketing of nitrogenous, specialized and liquid fertilizers in Egypt and Africa, and is one of the major Arab and international companies working in this field.

The company produces and markets all types of solid, compound and liquid fertilizers in Egypt and abroad in which it represents more than 60% of the total market share of domestic fertilizers co.

The company keeps track of the most up-to-date technological methods, through the adoption and application of quality management system ISO 9001 and the Environmental Management System ISO 14001. The company has also adopted and applied Occupational Health & Safety Standards OHSAS 18001 and has been the first to obtain this certificate as well as lab certificate of eligibility IEC 17025.

The company is a main shareholder in:  
Alexandria Fertilizer Co. (Alexfert) and Helwan Fertilizers co.

---------------------------------------------

**Helwan Fertilizers Co. (HFC)**

Office: 1081 Kornish El-Nile, Garden City, Cairo- Egypt  
Telefax: +2(02) 27957642 – 27957684 – 27956721  
www.hfc-egypt.com  website: hfc01@hfcegypt.com  
Email: hfc01@hfcegypt.com

**Company Profile**  
Helwan Fertilizers Co. (HFC) is an Egyptian shareholding company  
Established according to the private free zone and subject to the rule Of investment incentive and guarantees, law No. 8 of the year 1997 And law No. 114 of the year 2008

**Company Location**  
The Company is situated over an area of 150,000 sq. m. at the industrial Area in El – Tabbeen, Helwan. Far from Cairo by about 40 kilometers.

**Company Activities**  
The Company produces granular urea fertilizer 46.5% Nitrogen and ammonia which is an intermediate product.

**Company Capital**  
- Authorized capital US$700 million.  
- Paid-up capital US$ 150 million.

**Project investment cost US$ 316.75 million.**

**Establishment of company:**  
With the well experienced German Company "Uhde" as the general contractor who supplied all equipment, erected it and commissioned the plant
During: 33 months from the effected date of contract
- Production started on the 9th of March 2007
- On the 15th of May 2007, the provisional acceptance of the plant.

**Production Capacity**
- Granulated Urea 650,000 m. tons per year
- Ammonia 400,000 m. tons per year

**Specifications**
- Urea Fertilizer 46.5% Nitrogen
  - Biuret (maximum) limit 1%
- Moisture (maximum) 0.5%
- Particles size 2-4.5 mm (90% minimum)
- Crushing strength (4 kg minimum)

**Technology**
Natural Gas is the primary raw material for production with a daily consumption rate of 1.2 million cubic meters.
The plant consist of the following departments:

**Ammonia Production**
Technology and operation license of Uhde

**Urea Fertilizer**
Technology and operational license of urea synthesis and
Urea granulation licence of Stamicarbon Co.

**Quality Management**
Environment-A
Our main objective is to safeguard the environment inside and outside the factory.
The analysis has shown that the emissions were less than the permitted limits according to environment law No 4 / 1994 and law No 9 / 2009.

**HFC is certified for the following:**
- ISO 9001/2008 for "Quality"
- ISO 14001/2004 for Environment

---------------------------------------------------

**Misr Fertilizer Production Company “MOPCO”**
Tel: Head Office : +2 02 26713543
Fax: Head Office : +2 02 26713539
Plant: +2 057 2291315
Plant: +2 057 2292062 www.mopco-eg.com

MOPCO has been established on July 26, 1998 under the Investment Guarantee and Incentive law No.8 of 1997.
MOPCO's activity focuses on the production of fertilizers such as Urea and ammonia with the capacity of 2 million tons of
Urea per year from the three plants MOPCO 1, 2 and 3.
MOPCO is located at Damietta free zone on an area of 400 thousand m² and adjacent entirely to the port of Damietta on the
Mediterranean Sea, giving flexibility in exporting of Ammonia and Urea Granules, which leads to a reduction in the cost of
transportation.
MOPCO is committed to protect the environment by maintaining the highest standards of environment protection through its
operations, the selected process facilities were designed to meet the national and international standards and regulations
legislation today. Emissions are kept to a minimum and subject to an environmental Impact study.
Also, the company treats the sewage and Industrial wastewater within the company and it is further establishing an
environmental monitoring station.
The company has registered in the new European system, which is known as "RECHE" for recording and evaluating the
company's exported products to the European Union. This increases the chance of the continuous exportation of MOPCO's products to the European markets.
MOPCO has also obtained various international certificated such as ISO-14001, OHSAS-18001, ISO-9001.

www.mopco-eg.com
SABIC
Saudi Arabia
T: +966 (11) 225 8492
W: www.sabic.com

SABIC is a global leader in diversified chemicals headquartered in Riyadh, Saudi Arabia. It manufactures on a global scale in the Americas, Europe, Middle East and Asia Pacific, making distinctly different kinds of products: chemicals, commodity and high performance plastics, agri-nutrients and metals.

The company supports its customers by identifying and developing opportunities in key end markets such as construction, medical devices, packaging, agri-nutrients, electrical and electronics, transportation and clean energy.

SABIC has more than 40,000 employees worldwide and operates in more than 50 countries. Fostering innovation and a spirit of ingenuity, the company has 10,960 global patent filings, and significant research resources with innovation hubs in five key geographies – USA, Europe, Middle East, South East Asia and North East Asia.

The Saudi Arabian government owns 70 percent of SABIC shares with the remaining 30 percent publicly traded on the Saudi stock exchange.

Evergrow for Specialty Fertilizers (Egypt)
B93, Street 15, Smart Village, Km28, Cairo – Alex Desert Road, Cairo - Egypt
Tel: +20 2 35371091  Fax : +20 2 35371090
Email: info@evergrowfert.com
www.evergrowegypt.com

Company profile:
The pioneers of specialty fertilizer industry in Egypt and Arab region.
Abu Rawash factories established in the year 2006 on 40,000 m2.
Sadat factories established in 2010 on 180,000 m2.
Evergrow applies the latest production technologies and the highest international quality standards.
Evergrow invests more than 2 billion EGP to produce more than 475,000 tons/year of specialized fertilizer.
Evergrow is the most modern analysis laboratories in Sadat and Abu Rawash factories which certified with ISO/IEC 17025/2005.
Evergrow applies the highest local and international quality standards and complying with European union standards (REACH)
Evergrow acquires more than 60% of the local demand and exports to more than 30 countries by a logistics system with the highest level of efficiency.
In progress vision which will be reached by the end of 2017 Investments of 4 EGP pounds.
Alexandria Fertilizers Co. - ALEXFERT – (Egypt)
P.O Box: 21911
Alexandria - Egypt
Tel:  + 20 3 5603231 – 5603022
Fax:  + 20 3 5603230
E-mail: info@alexfert.com
www.alexfert.com
No. of Employees: 449

Company Profile:
Legal Form:
AlexFert is an Egyptian Joint Stock Co. established on October 11th, 2003 under the provisions of the investment guarantees and incentive law No. 8 for the year 1997 as a private free zone.
Activity:
Production of high quality nitrogenous fertilizers (Ammonia, Granular Urea and Granular Ammonium Sulphate) using advanced technology that achieves high quality, safety and environmental protection.
Products & Capacity:
635 000 Tons p.a. of Granular Urea (46.5% Nitrogen).
400 000 Tons p.a. of Anhydrous Ammonia (99.8%).
175 000 Tons p.a. of Granular Ammonium Sulfate (20.2%N2, 23.8% Sulphur).
Marketing:
Providing premium products for both Local and International market.

---------------------------------------
In 2009, KUBOTA Saudi Arabia (KSACO) started its history focusing on services to the society by offering environmentally compatible products designed to improve the quality of life. With leading technology in manufacturing products that serve the fields of Water, Oil, Petrochemical and Steel industries, KUBOTA proudly reveals its ambition of spreading its growth and services from Saudi Arabia, to other Arabian (Middle East) countries, Europe and North Africa with a commitment of serving the development of countries and societies. KUBOTA shall promote the structural reforms of business and strive to recover and enhance profitability. KUBOTA... For Earth, For Life.
ElNasr Co. For Intermediate Chemicals (NCIC)
Cairo/Alex. Desert Road Km 28, Industrial Area Abou-Rawash, Giza
Tel: +202 35391640 (5 lines)
Fax: +202 35390678
ncic@nasrchemicals.com
www.nasrchemicals.com
Chairman Managing Director: Eng. Mokhtar Abd El-Latif
Company profile:
Pioneer in manufacturing of chemicals and fertilizers
- Aluminum Sulphate
- Chlorine & Alkali products
- Conc. Sulfuric Acid & hydrochloric Acid and Phosphoric acid
- Fertilizers (SSP/TSP-NPK & DAP – SOP).
- Household insecticides Aerosols
- Industrial & medical Gases.

thyssenkrupp Industrial Solutions (Egypt) S.A.E
6A Mostafa Refaat Street, Sheraton Heliopolis Area, Cairo, Egypt
Phone: +2 02 22662885
Fax: +2 02 22662881
Website: www.thyssenkrupp-industrial-solutions-egypt.com
www.thyssenkrupp-industrial-solutions.com
Contacts:
Thore Lohmann, CEO
Ayman El-Moghly, Head of Sales & BD
Company profile:
thyssenkrupp Industrial Solutions (TKIS) is an integration of ThyssenKrupp Uhde and ThyssenKrupp Resource Technologies (the amalgamation ThyssenKrupp Fördertechnik, ThyssenKrupp Polysius). TKIS comprising Process Technologies, Resource Technologies offer a large portfolio within the chemical, petrochemical, refining industries, as well as mining, cement, mineral processing and bulk materials handling industries, thus offering customers cost efficient high-tech solutions as well as the range of products and services of an EPC CONTRACTOR.
The history of TKIS in Egypt dated back to 1958 when TKIS had implemented KIMA fertilizers plant in Aswan. In 2004, TKIS had established in Cairo a local organization; ThyssenKrupp Industrial Solutions (Egypt) formerly named Uhde Engineering Egypt (UEE), to support its activities to cover engineering, procurement, construction and project management services with support of local qualified engineers.
In the last twenty years, TKIS supported the Egyptian industry, whether governmental or private sector, with more than 15 plants in different industrial areas; in fertilizers, petrochemicals and organic chemicals. Furthermore, TKIS had built more than 80% of ammonia plants in Egypt.
**Neelam Aqua & Speciality Chem (India)**

H- 337 (D), Street No.17, V.K.I.Area,
Jaipur-302013, India
Tel: +91-141 2460539, 2460611   Fax: +91-141-2460081
India Mobile +91 98290-69545
Email: mkmathur@neelamaqua.com    www.neelamaqua.com

**Company profile:**

Neelam Aqua manufactures effective Antifoam for phosphoric acid & phosphatic fertilizers. It has unique environment friendly colouring agents for the Fertilizers. The company manufactures dust suppressors for ssp, tsp, dap & NPK. The Company has 5 factories located in different parts of the world for providing quick delivery of material in various continents.

**NEELAM AQUA & SPECIALITY CHEM IS AN ISO: 9001 Company.**
The Company has a very well equipped R&D lab and pilot plant for various studies in the Fertilizer manufacturing.

---

**NAQ Global Companies**
Regd. Office: Pearl Rajkamal, C-41, Jyoti Marg,
Bapu Nagar, Jaipur-302 015 (Rajasthan), India
Phones: 4059450 STD Code: 0141 - Fax: 4015450
President & CEO: Avdesh Mathur
E-mail: president@naqglobal.com
GM: Prakash Mathur,
+91- 9983040008 - biz.dev@naqglobal.com
Sr. Mgr.(Marketing): Suman Bhattacharjee,
+91- 9830019888   indiamktg@naqglobal.com
Mgr( Marketing): Varun Mathur,
+91- 9929112546    varun@naqglobal.com

**Company profile:**
Established In Year 2006 in Porto Alegre in Brazil, and expended to India & UAE in Year 2009. Further in 2010. New manufacturing unit established in Uberaba in Brazil.

Main Activities
Manufacturing and Supplying latest generation Specialty products & Providing World Class Expert Technical Services for Fertilizer Quality Improvement

Notable Achievements
Company Manufactures:
1. Anti-caking Agents for Urea, NPK, DAP, MAP, AN, AS & other Phosphatic & Mixed Fertilizers
2. Granulating Aids
   For NPK, DAP, MAP, CAN, AN
   ANP, AS and other phosphatic Complex fertilizer.
3. Dust Suppressor for fertilizer dust control, Sulphur & Rock Phosphate Handling.
4. Micro Nutrient Binders
5. Filtration Aid
6. Defoamers for Phosphoric Acid Plants and for Phosphatic Fertilizer plants.
7. Froth Flotation Agents for purification of rock phosphate and other minerals.

**Turnover:** Group Turnover - USD 100 million
Bedeschi
www.Bedeschi.com
Bedeschi is one of the oldest companies in Europe for heavy clay, bulk handling and crushing equipment manufacturing. Bedeschi has more than 100 years of experience in designing and implementation of machinery for various industry like brick and roof tiles, marine installation, mining and generally it specializes in all kinds of cargo handling equipment and fertilizer handling equipment (we invite you to visit our website www.Bedeschi.com).

Saudi Specialty Chemical Industries Co. Ltd
Street No. 509 Industrial Area Phase 5
P.O. Box 22973 Jeddah 21416 Saudi Arabia
T: +966 12 6081911
F: +966 12 6081912
www.ssci.com.sa

SSCI is a global leading manufacturer of custom-made additives for mining & fertilizer industries. Our product range includes antifoams both water & oil based, anticaking, antidust and coloring agents for granular fertilizer, granulating aids, flocculants and floatation agents.

Having an experience of more than 18 years as a leading manufacturer for water treatment chemicals, home care, construction/coating, textile, ceramics, phosphate/fertilizers, mining, leather, paper, oil & gas along with fully equipped R&D, strong manufacturing and logistics capabilities, and sales and service networks in Saudi Arabia, India, UAE, Morocco, Jordan, Egypt, Indonesia, & China, SSCI is enough capable to meet clients quality expectation & delivery requirements.

With a mission to be viewed by customers as partner not supplier, SSCI managed to become one of the market leaders in the field, serving customers all over the globe, with focus on Middle East and North African “MENA” markets.

SSCI believe in endeavoring sustainable development & innovation & its major advantage lies in exactly determining what chemical technology works best for a particular application to solve the customer’s trouble.
CRU’s company profile:
CRU’s reputation with customers across mining, metals and fertilizers is for integrity, reliability, independence and authority.
CRU’s insights are built on a twin commitment to quality primary research and robust, transparent methodologies. You can rely on our work - our data, our views, our models - because we have built them ourselves, from the ground up, since our foundation in 1969.
The requirement for exclusive, first-hand knowledge has driven us to invest in a global team of analysts, the key to gaining a real understanding of critical, hard-to-reach markets such as China.
CRU’s people - whether delivering market outlooks, price assessments, cost analysis or consulting - focus on helping customers to make important business decisions. Across a comprehensive range of commodities, we strive to provide customers with the best service and the closest contact - flexible, personal and responsive.

Argus FMB is a market leader in fertilizer price reporting, consultancy, news and events. Offering a comprehensive range of services for the fertilizer industry, Argus FMB continues to develop new and improved essential tools, including Argus Direct, the premium way to access reports, prices, market insight, fundamentals data and news.

Argus FMB’s fertilizer services cover the following markets:
- Ammonia
- Nitrogen
- Phosphates
- Potash
- Sulphur
- Sulphuric Acid
- Micronutrients
- NPKs

For further information about the organisation and fertilizer services on offer, please email us at fertilizer@argusmedia.com.
As the publisher of the industry-leading titles Fertilizer International, Nitrogen+Syngas and Sulphur, BCInsight offers complete coverage of the international fertilizer, related chemicals, sulphur and raw materials industries, providing valuable insight, unrivalled technical coverage, historical price trends, market outlook and in-depth reporting on projects, processes and environmental issues.  

**Fertilizer International** is the only publication to cover the entire global fertilizer industry, with a special focus of phosphates and potash.  

**Nitrogen+Syngas** is the only publication to provide global coverage of the nitrogen and syngas industries – ammonia, urea, nitric acid, ammonium nitrate, UAN, hydrogen, methanol, gas-, biomass and coal-to-liquids.  

**Sulphur** is the only publication to provide a truly international view of the sulphur and sulphuric acid industries.  

BCInsight also publishes two dedicated buyers’ guides, Fertilizer Industry Directory and Sulphur Industry Directory, as well as a combined online search to products, processes, equipment, materials and companies worldwide, www.bcinsightsearch.com.

---

ICIS is the world's largest petrochemical market information provider, and has fast-growing energy and fertilizer divisions. Our aim is to give companies in global commodities markets a competitive advantage by delivering trusted pricing data, high-value news, analysis and independent consulting, enabling them to make better-informed trading and planning decisions.

ICIS also provides a number of FREE resources (www.icis.com/market_updates) to keep you informed of what's happening in the markets you're interested in. Sign-up to ICIS e-newsletters (www.icis.com/market_updates) to receive regular market updates, price trends, analysis and outlook articles on your areas of interests.

---

Chem-Courier is a major information and publishing agency in CIS region with over 18 years of experience of reporting on the chemical markets. The agency provides independent information and expert analysis of the main chemical markets such as those for petrochemicals, LPG, mineral fertilizers, polymers, paints & coatings, chlorine and alkali, and tyres.

WFM (WorldFertilizerMarket) - an international product of the agency in the world fertilizer market.

Our clients: OCP, Trammo, Koch, Yara, SwissSingapore, Ameropa, Nippon JFC, Eurochem, Phosagro, Uralchem, Acron, Gazprom, SBU Azot, NF Trading, Grodno Azot, Uralkali, Belaruskali, Ostchem etc.
Integer Research (UK)
Invicta House, 108-114 Golden Lane,
London EC1Y 0TL
UK
Tel +442075031265
Fax +442075031266
Cell phone +447971103407
www.integer-research.com

Integer Research is the leading provider of specialist economic and financial analysis, market forecast, strategy and benchmarking information to the global fertilizer industry. Headquartered in London, UK, the company was set up in 2003 to bring a new approach to traditional production-centred analysis of the fertilizer market. The company now has offices in Tokyo, Beijing and Detroit.

Integer’s staff skill-set includes financial analysis, economics and engineering, enabling them to bring a sophisticated focus to support company and market analysis.

We serve clients with bespoke research and subscription services that provide cost and profit margin benchmarking, market analysis and forecasts.

-----------------------------------------------