



Eng. Mohammad Adel Al Mouzi
Representative of Egyptian Fertilizer Industry

On behalf of the chairmen of Egyptian companies, AFA members and the Egyptian government, allow me to warmly welcome the distinguished attendants in Sharm El Sheikh City being privileged by hosting the Forum proceedings for the second time. The attendance of such a galaxy of people from 35 Arab and foreign countries is a clear evidence on the definite keenness upon participating in this specialized international event.

When talking about Arab fertilizer industry, we should mention and commend the maximized importance of such an industry and the great role it plays on the international fertilizer industry field. It carries out the previously stated role depending mainly on its practical strategic stock of inputs, namely: phosphate raw material and natural gas; hence promotes confidence in producers' capacity to abide by specified amounts and deadlines together with the strategic geographical location.

With reference to Egypt fertilizer industry, it is our great pleasure to state that such an industry has witnessed tangible development during the past few years. Furthermore, the increase of production capacity and the implementation of integrated phosphate and potash projects are undoubtedly considered a qualitative leap in fertilizer production system and integration in Egypt and an effective contribution targeting the enhancement of agriculture system, doubling of agricultural productivity and promotion of food production.

It further has accomplished enormous growth in available amounts in general and fertilizers diversity and phosphate sector expansion in particular. To elaborate, Egypt 2011 production of fertilizers reached 15 million tons, 10 million tons of which were consumed in local market and the remaining amount was allocated for exports purposes.

In addition, Egypt fertilizer industry policy is based on the following:

- Being mainly committed to covering local needs from all types of nitrogenous and NPK fertilizers in order to achieve stability in agricultural sector needs and food crops production. Taking in consideration, while doing the aforementioned, the increasing rise in demand and expected expansions in agricultural areas. Therefore, the annual needs are estimated by 9 million tons of fertilizers.
- Maximizing the added value and economic return of the raw materials, namely: phosphate and natural gas; such in accordance with the available needs, distinguished geographical location, accumulative expertise, trained labor and the suitable ports on Red and Mediterranean seas for exports purposes. Thus, making the previous a point of communication and attraction for the east and west of Suez Canal area.
- Ongoing presence in international markets by virtue of clear exporting plans to collaborate in the international fertilizer trade movement.

In line with the stated above, the Egyptian government has expanded the production of azotes fertilizers and supported the current factories production capacities as follows:

First: Egyptian Chemical Industries (KIMA)

It has been agreed in 30/10/2011 to establish a new factory made of a 1200 ton/day Ammonia and Urea Unit; using natural gas after connecting the location with the natural gas line and rehabilitating the current factories to double Ammonium Nitrate production; costing \$775 millions.

Second: Delta Company for Fertilizers and Chemical Industries

It established a 1200 ton/day Ammonia Unit and 700 ton/day Nitric Acid Unit together with the implementation of adjustments in order to raise the production capacity of the Urea Unit to reach 2350 ton/day, costing \$600 millions.

Third: Al Nasr Company for Fertilizers and Chemical Industries/ Suez

It rehabilitated and developed the factories of Al Nasr Company/ Suez in order to reach the factories maximum capacity. Such a project was completed and more than \$20 million were invested.

Therefore, our gathering in today's annual Forum reflects our collective desire to develop such a strategic industry, representing a key component for the agriculture sector. Besides, it is indispensable for the sustainable agricultural development, food gap eradication, hungry people reduction and self-sufficiency achievement.

We wish for this Forum in the light of such a great attendance- representing the holistic framework of fertilizer industry, trade and usage together with encompassing producers, researchers, university professors, growers and traders – to be a tool for Arab and international fertilizer industry development. We also hope that the Forum proceedings will result in serious discussions based on promoting fertilizer industry in the Arab region and enhancing the

importance and the international market need of these products being the backbone of agricultural production maximization.

Engineer Mohammad Adel Al Mozi
Chairman of the Holding Company for Chemical Industries
Plenipotentiary Minister of Investment
AFA Board Member